

# THE NEW ESSENTIALS OF INSURANCE COVERAGE LAW

*2022 Insurance Law Seminar*



**The Westin Galleria Hotel**  
**Houston, Texas**  
**March 25, 2022**

**Earn 6.00 MCLE Hours  
including 1.75 Hours Ethics!**



**Designed for  
Texas Lawyers,  
General Practitioners  
and Insurance  
Professionals**

*Sponsored by*  
**THE INSURANCE LAW SECTION  
OF THE STATE BAR OF TEXAS**

*in cooperation with*  
**THE TEXAS INSTITUTE OF CONTINUING LEGAL EDUCATION**

# THE NEW ESSENTIALS OF INSURANCE COVERAGE LAW

*sponsored by The Insurance Law Section of the State Bar of Texas*

**March 25, 2022**

**The Westin Galleria Hotel \* 5060 W. Alabama St. \* Houston, TX 77056**

*This course has been approved for 6.00 hours credit (including 1.75 hours of ethics credit) which will apply towards MCLE, the College of the State Bar of Texas, and the Texas Board of Legal Specialization in Consumer and Commercial Law. To obtain full MCLE credit, you must attend all sessions. If you need CLE credit in a state other than Texas, please let us know at the time of registration.*

*The Texas Institute of CLE is an accredited sponsor with the Texas Department of Insurance. An application has been filed for 6.00 hours of General credit (all license types). Approved hours may vary.*

## PROGRAM

### FRIDAY, MARCH 25, 2022

- 7:45 a.m.      **Late Registration** – Ballroom Foyer, The Westin Galleria Hotel,  
5060 W. Alabama St., Houston, TX 77056
- 8:45 a.m.      **Welcome on Behalf of the Insurance Law Section**  
Douglas P. Skelley, Austin (*Section Chair*)  
Christopher H. Avery, Houston (*Presiding Officer*)
- 9:00 a.m.      **THE BIG D—PLEADING INTO THE DUTY TO DEFEND**  
When pleading a liability claim, the nuances of insurance coverage law are important, but frequently overlooked, misunderstood, or ignored. We will discuss pleading strategies to trigger the duty to defend.  
Michael B. Gerstle, Dallas  
Scot G. Doyen, Houston
- 9:45 a.m.      **STOWERS ESSENTIALS**  
This presentation will focus on the elements of a *Stowers* demand, and the duty to settle in Texas. The presentation will also focus on what can be considered in evaluating whether the demand is “reasonable”, how to evaluate a settlement demand involving an eroding policy and a tower of insurance, and how to evaluate the settlement demand that does not dispose of all claimants or insureds.  
Cristina Culver, Houston
- 10:15 a.m.      **Morning Break**
- 10:30 a.m.      **THE PITFALLS OF 542 DEMANDS**  
Texas law requires a claimant provide written notice to an insurer no later than the 61st day before the date the claimant files suit against the insurer. This session will discuss the requirements of this pre-suit notice and how the contents of that notice can affect the litigation that follows.  
James W. Willis, Houston
- 11:00 a.m.      **PROTECTING YOUR CLIENTS’ SECRETS**  
.75 Ethics Credit How to navigate the ever-changing issues involved in protecting your clients’ (and your own) thoughts in an insurance coverage dispute.  
Stephen A. Melendi, Dallas  
Vincent E. Morgan, Houston
- 11:45 a.m.      **Break for Lunch**

- 12:00 p.m.      **Lunch Presentation: INSURANCE ETHICS: FAMILY FEUD**  
*(Lunch included in the registration fee.)*  
**1.0 Ethics Credit**      The iconic trivia game show based on real survey responses from Insurance Law Section members. Each question has multiple answers, and the top answers (according to survey respondents) provide the most points.  
                                  Jamie P. Cooper, San Antonio
- 1:00 p.m.      **Break**
- 1:15 p.m.      **DEPOSITION ESSENTIALS**  
 This presentation will address essentials of taking a party's deposition from both perspectives in a bad faith case. This topic will highlight some of the tips and issues that policyholders and insurer counsel frequently see in pursuing or defending bad faith claims.  
                                  Catherine L. Hanna, Austin  
                                  Shaun W. Hodge, Galveston
- 2:00 p.m.      **CLAIMS & YOUR CLIENT'S FILE: A BROKER'S PERSPECTIVE**  
 Learn about the role of the client's insurance broker, the process of placing and administrating insurance, and where the broker fits in the claims process – all from the perspective of a broker's in-house counsel.  
                                  Andrea M. Palmer, Fort Worth
- 2:30 p.m.      **Afternoon Break**
- 2:45 p.m.      **FUNDAMENTAL STRATEGIES ON DISPOSITIVE MOTIONS**  
 How to use dispositive motions to streamline your case, reduce costs, and obtain the best result for your client.  
                                  Robert G. Wall, Austin  
                                  Dominic Ian Rupprecht, Pittsburgh, PA
- 3:30 p.m.      **HOW TO FIND COVERAGE**  
 Practice tips and advice for lawyers who want to develop themselves as a coverage practitioner and stand out in the crowd.  
                                  Jason C. McLaurin, Houston
- 4:45 p.m.      **Adjourn**

## CONFERENCE SPONSORS



# CONFERENCE FACULTY

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Texas Institute of CLE

## **Not an Insurance Law Section Member?**

***Join now to register at the member rate.***

***You save \$50!***

Check the appropriate box on the registration form  
and include the dues with your payment.

STATE BAR OF TEXAS



INSURANCE LAW SECTION

## ***Membership Benefits include:***

- Complimentary subscription to the *Insurance Law Journal*
- Discounts to all section sponsored CLE programs
- Complimentary subscription to "Right Off the Press" Email Updates
- Access to the Member's Only section of the [www.insurancelawsection.org](http://www.insurancelawsection.org) website
- Online access to past webinars, CLE course materials and brief bank
- A listing in the online Membership Directory

For more information about Texas Institute of CLE seminars and  
available CLE materials see our website at [www.clesolutions.com](http://www.clesolutions.com).

## GENERAL INFORMATION

**Westin Galleria Hotel** (5060 W. Alabama St., Houston, TX 77056) — A limited number of rooms have been reserved at the special rate of \$199.00 per night plus taxes for a single/double. **The hotel reservation deadline is March 3, 2022 or until the room block is exhausted, whichever comes first.** Please call the hotel directly at 1-(888)-627-8457 and request the “Texas Institute of Continuing Legal Education” group rate. We recommend that you make your hotel reservation immediately if you plan to attend this course.

**Pre-Registration** — To ensure sufficient materials are available for all attendees, advance registration is strongly encouraged. Door registration incurs an additional fee.

**Registration by Telephone or Online** — You may register by calling (512) 451-6960 or visiting [www.clesolutions.com](http://www.clesolutions.com). Phone and online registrations require an AMERICAN EXPRESS, VISA or MASTERCARD number, expiration date, security code, email address and billing address with zip code.

**Cancellations and Refunds** — Refunds, less a \$50.00 processing fee, will be given to registrants who cancel by 5:00 p.m. on the Friday preceding the course. No refunds will be granted thereafter. Audio CDs and course materials will automatically be mailed to prepaid registrants who were not able to attend.

**Special Accommodations** — If special arrangements are required for a person with a disability to attend this program, please contact us at (512) 451-6960.

## REGISTRATION FORM

**Mail to:** Texas Institute of Continuing Legal Education  
2022 Houston Insurance Law Seminar  
P.O. Box 4646  
Austin, TX 78765-4646

**Make checks payable to:** Texas Institute of CLE

**FAX to:** (512) 451-2911

**Phone:** (512) 451-6960

**Online at:** [www.clesolutions.com](http://www.clesolutions.com)

(Phone, Fax and Online Registrations must be accompanied by American Express, Visa or MasterCard Information.)

**Please register me for the course as follows:**

<input type="checkbox"/> Pre-Registration fee for INS Section Members (Due by 5:00 p.m. March 4) .....	\$ 245.00
<input type="checkbox"/> Pre-Registration fee for Non-Members (Due by 5:00 p.m. March 4) .....	\$ 295.00
<input type="checkbox"/> Corporate Counsel Registration fee (Due by 5:00 p.m. March 4) .....	\$ 99.00
<input type="checkbox"/> Late Registration fee (After 5:00 p.m. March 4 and before 5:00 p.m. March 18) .....	\$ +35.00
<input type="checkbox"/> Door Registration fee (After 5:00 p.m. March 18 and at the door) .....	\$ +100.00
<input type="checkbox"/> Insurance Law Section Dues ( <i>to be eligible for the discounted member registration fee</i> ) .....	\$ 30.00

**Conference Materials: Choose ONE!**

Registrants have the option of choosing between electronic or printed versions of the conference materials. Please choose one option below. If you would like to receive *both* the USB and printed materials, an additional \$54.13 must be included with your registration.

<input type="checkbox"/> USB Version (includes hard copies of PowerPoint presentations for note-taking.) .....	\$ -0-
<input type="checkbox"/> Printed Version (3-Ring Binder) .....	\$ -0-
<input type="checkbox"/> Both USB & Printed Version at \$50 + .0825 tax .....	\$ 54.13

*I cannot attend the conference. Please forward the following:*

<input type="checkbox"/> Audio CDs & course materials ( <input type="checkbox"/> USB <i>or</i> <input type="checkbox"/> Printed) at \$245 + .0825 tax .....	\$ 265.21
<input type="checkbox"/> Course materials only ( <input type="checkbox"/> USB <i>or</i> <input type="checkbox"/> Printed) at \$100 + .0825 tax .....	\$ 108.25

**TOTAL ENCLOSED** ..... \$ \_\_\_\_\_

**No refunds after 5:00 p.m., Friday, March 18, 2022. See cancellation policy above.**

Name (Please Print) \_\_\_\_\_

Firm \_\_\_\_\_

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**Texas Institute of  
Continuing Legal Education**  
P.O. Box 4646  
Austin, TX 78765-4646



## **THE NEW ESSENTIALS OF INSURANCE COVERAGE LAW**

### **2022 INSURANCE LAW SEMINAR**

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and others interested in learning the essentials of  
insurance coverage law in Texas.**

**March 25, 2022  
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Houston, Texas**

**PRESORTED STANDARD  
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